AlphaOceanic Co-brokerage policy

Our co-brokerage policy with all fellow brokers worldwide regarding the commissions and expenses is based strictly on a 50/50 basis.

This means that regardless of the number of brokers or other individuals involved in a sale, the profits are split 50/50 between the broker introducing the boat (listing broker) and the broker introducing the buyer (sale broker).

50% of the commission to the broker introducing the **boat** (listing broker).
He undertakes to pay from his share all of his commitments to possible third parties involved and expenses incurred in finding the boat, such as those of other brokers, mediators, informers, captains, etc.

50% of the commission to the broker introducing the **buyer** (sale broker).
He undertakes to pay from his share all of his commitments to possible third parties involved and expenses incurred to find the buyer, such as other brokers, mediators, informers, captains, etc.

This is the clearest way to share profits, avoiding suspicions, injustices, and gray areas between the parties.
Furthermore, each party's profit is unaffected if the other party is not the CA or the sole broker representing the boat or the buyer, or does not maintain direct contact with the seller or the buyer.